

What it means to bring Ampity in

Short answers to the questions engineering, finance and procurement usually ask before a project starts.

Which kind of engagement fits us?

Three common starting points. An assessment, when the problem is not yet scoped: you receive findings, options and a proposed first milestone. A scoped implementation, when the outcome is clear: agreed scope, acceptance criteria and checkpoints. An engineering pod, for ongoing roadmap work inside your team, with continuity over time.

How are scope, price and changes agreed?

Pricing is scope-based and confirmed after discovery, before work starts. Scope, dependencies and acceptance criteria are written down. If the work needs to change, the change is agreed before it happens.

Who keeps what?

Your team keeps product direction, priorities, production approvals and acceptance of the work. The code, infrastructure and documentation produced for your project belong to your company under the agreed engagement terms, and live in your systems.

What access do you need, and how is it removed?

Access is agreed for each engagement, granted by your team and scoped to the agreed work. An assessment can usually start with read access to the relevant cloud account, logs, dashboards and repositories. You decide what is granted and can revoke it at any time.

What does a first milestone contain?

One outcome both sides can test, what is in and out of scope, acceptance tests, named owners on each side, the inputs needed from you, review gates and handover outputs. Our sample assessment shows a completed one.

What do we receive at handover?

Working changes in your repositories, test evidence, runbooks, decision records and an improvement backlog, walked through with your team.

How are support hours and response targets set?

They are agreed in the engagement agreement for each project, including working-hours overlap with your team and how escalation works. Nothing is assumed beyond what is agreed and staffed.

How do AWS credits and funding relate to your fees?

They are separate. Usage credits offset eligible AWS usage, not engineering fees. Approved partner funding can support specific project activities under a program's terms. Engineering fees cover the agreed scope. Nothing is automatic: eligibility and approval depend on AWS.

Starting a project: the checklist

What needs to be true before kickoff, and who makes it true.

ITEM	OWNER	DONE WHEN
Technical owner named	You	One person can answer technical questions and approve changes
Business sponsor named	You	Someone owns the outcome and the budget
Scope and acceptance criteria agreed	Both	Written down and accepted by both sides
Engagement agreement in place	Both	Scope, price, service levels and terms signed
Access granted and recorded	You grant; Ampity records	Only what the agreed work needs, with an end date or review point
Evidence shared	You	Diagrams, incident and release history, cost reports, as relevant
Internal approvals complete	You	Security, procurement or vendor steps your company requires
Ways of working set	Both	Communication channel, checkpoint cadence and escalation contacts agreed
Kickoff scheduled	Both	Date set, attendees named, first checkpoint in the plan

WHAT HAPPENS NEXT

1**Scoping call**

The problem, the system and what success looks like

2**Proposal**

Scope, acceptance criteria, owners and price

3**Agreement and access**

Terms signed; access granted as agreed

4**Kickoff**

Plan confirmed and the first checkpoint set

Ready to talk about a specific project?

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